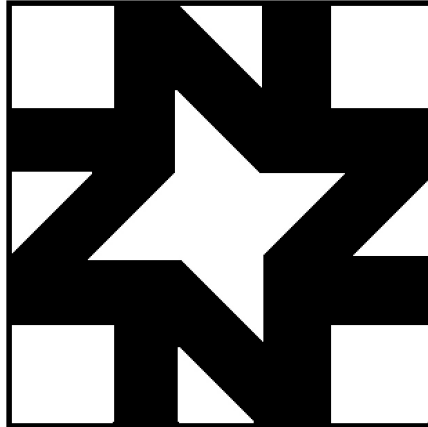


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**NORFOLK AIRPORT AUTHORITY**

**PART II**

**TRANSMITTAL PAGE**

**GENERAL AIRPORT REVENUE BOND  
UNDERWRITING SERVICES**

August 27, 2018

[Type here]

[Transmittal Page]

*Please use this as a form for the transmittal page on offeror's letterhead*

Mr. Robert S. Bowen  
Executive Director  
Norfolk Airport Authority  
Norfolk International Airport  
2200 Norview Avenue  
Norfolk, VA 23518-5897

Email: rbowen@norfolkairport.com

Re: RFP for Bond Underwriting Services

Dear Mr. Bowen,

In compliance with the Request for Proposals for Bond Underwriting Services dated August 27, 2018 which is incorporated by reference, the undersigned offers and agrees to furnish underwriting services to the Norfolk Airport Authority in accordance with the attached signed proposal, or as mutually agreed by subsequent negotiations. The firm wishes to be considered for the role of senior managing underwriter and /or co-managing underwriter (Edit as appropriate to identify your proposed role).

INCLUDE BRIEF SUMMARY OF PROPOSAL:

The undersigned individual is fully authorized to make representations for the firm.

Name of Proposer Firm: \_\_\_\_\_

Signature: \_\_\_\_\_

Name and Title of Individual Signing: \_\_\_\_\_

Date Signed: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone: \_\_\_\_\_