



NORFOLK AIRPORT AUTHORITY

PART III

PROPOSAL FORM

**GENERAL AIRPORT REVENUE BOND
UNDERWRITING SERVICES**

August 27, 2018

PROPOSAL

TO: NORFOLK AIRPORT AUTHORITY

A. The undersigned hereby offers to provide underwriting services to the Norfolk Airport Authority (“Authority”) in connection with the Authority’s anticipated issuance of general airport revenue bonds in 2019 as described in the Request for Proposals dated as of August 24, 2018, which is incorporated herein by this reference. Offeror’s letter of transmittal attached hereto describes the specific services which Offeror wishes to provide the Authority.

B. Full legal name of Offeror: _____

C. Principal business address of Offeror:

D. This Proposal shall be irrevocable for a period of one hundred eighty (180) days after the Due Date. The Offeror hereby makes each and every representation and agreement required by the RFP. Offeror agrees that none of the information provided to the Authority has been given in confidence. All or any part of the information may be used or disclosed by or on behalf of the Authority without liability of any kind.

E. The Proposal is based solely on Offeror's own knowledge of the underwriting business and its own assessment of the financial market and the finances of the Authority.

F. Offeror hereby certifies that no officer, director, employee, or agent of Offeror who will be directly involved in the supervision, direction, or provision of Service to the Authority, has ever been convicted of, and does not have pending criminal charges of, the disqualifying criminal offenses listed in 49 CFR §1542.209(d) or any comparable regulations. Offeror further certifies that no individual who has been convicted of, or has pending criminal charges of, the disqualifying criminal offenses listed above, will perform any work pursuant to the Proposal Documents on the property of the Authority unless the Offeror has obtained the express prior approval of the Authority for that individual.

G. Offeror certifies that it has full authority to conduct business in the Commonwealth of Virginia and has determined all requirements for permits, licenses, and certificates required by any regulatory agency (federal, state, and local) for Offeror to provide the

Service, and that Offeror has obtained or will be able to obtain any required permits, licenses, and certificates promptly upon receipt of the Notice of Intent to Award.

H. The entire Proposal and all of the Proposal Documents, all papers required by it and all exhibits and other papers made a part thereof by its terms are incorporated herein and made a part of this Proposal. The Proposal consists of this Proposal Form, the transmittal letter and the following additional documents and exhibits submitted by Offeror: _____

I. Any notices to be provided by Authority to Offeror pursuant to this Proposal or the RFP shall be given to the following individual:

Name: _____

Mailing address: _____

Telephone number: _____

Facsimile number: _____

E-mail address: _____

Witness the following signatures:

AUTHORIZED SIGNATURE OF OFFEROR:

Name of Offeror Firm: _____

Signature: _____

Name and Title of Individual Signing: _____

Date Signed: _____

ACKNOWLEDGEMENT

I, the undersigned, as Secretary, Assistant Secretary or other officer of the Offeror submitting the foregoing Proposal, hereby certify that pursuant to the By-Laws or Resolutions of the Offeror, the agent who has signed this Proposal on behalf of the Offeror is authorized to do so.

NAME
TITLE

(Corporate Seal)