

Responses to inquiries received regarding the Norfolk Airport Authority Request for Proposals for General Airport Revenue Bond Underwriting Services

Here are our responses to inquiries received regarding the Norfolk Airport Authority Request for Proposals for General Airport Revenue Bond Underwriting Services:

1. Whether companies from outside the USA (like, from India or Canada) can apply for this?
NORFOLK AIRPORT AUTHORITY RESPONSE: Yes. These companies are required to have a trading desk in the USA.
2. Whether we need to come over there for meetings?
NORFOLK AIRPORT AUTHORITY RESPONSE: Yes.
3. Can we perform the tasks (related to RFP) outside USA (like, from India or Canada)?
NORFOLK AIRPORT AUTHORITY RESPONSE: No. Most tasks would require a presence in the USA.
4. Can we submit the proposals via email?
NORFOLK AIRPORT AUTHORITY RESPONSE: Proposals must be submitted in accordance with the directions in the RFP which require six copies to be mailed in sealed packages to the Authority along with an emailed PDF copy.